

**WinnMed Board of Trustees Minutes**  
**Wednesday, September 3, 2025**  
**Conf. Rm B2/B3**  
**3:00 – 5:00 p.m.**

**Minutes**

<b><u>Topic</u></b>	<b><u>Presenters</u></b>	<b><u>Purpose</u></b>
<b>Call to Order</b>	C. Goltz	
Clark Goltz, Chairperson, called the meeting to order at 3:00 p.m.		
<b>Provider Introductions</b>	Dr. T. Marquardt	Information
Dr. Marquardt introduced Dr. Dailen Folkedahl, Family Medicine provider. Dr. Folkedahl and her husband are from the area and are incredibly happy to be back.		
<b>Moment for Mission</b>	D. Rooney	Information
Dave shared a letter from a patient commending Judd Landers, a physical therapist, for identifying a cardiac emergency and ensuring he received timely care. Kudos to Judd Landers who went above and beyond his call of duty to provide exceptional care for a patient.		
<b>Consent Agenda</b>	C. Goltz	Approval
Action: Motion made by Karen McLean, seconded by Justin Gullekson, to approve Board Minutes, Committee Minutes, Medical Executive Committee Minutes, Compliance Committee Minutes, Policy Approvals, including the Training and Education Requirements for OB Services. All other voting, aye. Motion carried.		
<b>Department Presentation – Ambulance</b>	S. Vandenbrink	Information
Steve Vandenbrink provided a comprehensive overview of the ambulance service's current operations. WinnMed has three ambulances, one emergency medical responder, nine emergency medical techs, and 14 paramedics. Steve reported a significant increase in call volume, from 800-900 calls in 1991 to over 2,000 calls this year, with ambulances covering over 91,000 miles. Steve shared general operations, resource constraints, and the increasing demands for emergency medical services.		
<b>Strategic Plan</b>	S. Slessor	Information
Steve Slessor provided a report on Management Committee's annual strategic planning retreat. Management Committee reviewed the 41 tactics from the previous year's plan, noting significant accomplishments, especially in growth initiatives and the development of a new compensation plan. In total we generated 25 two-year strategic tactics at our retreat. Major initiatives already in progress include the Da Vinci 5 project, urgent care expansion, a new pain practice model, onboarding new specialists, and the use of AI scribe.		
<b>Financial Updates</b>	B. Stevens	Information
Ben presented a detailed review of the fiscal year's financial performance. Ben explained the increasing complexity of financial statements due to government accounting changes, such as the impact of IPERS, GASB and Medicaid directed payments, which affect reported expenses and revenues but do not always reflect cash flow. The organization achieved a strong year in gross patient revenue, with inpatient and outpatient volumes meeting or exceeding budget. Expenses were managed closely, with salaries and benefits largely on target, though health insurance costs rose significantly in the last two months, and professional fees and pharmacy revenues exceeded budget. Cash flow remains healthy but tight due to onboarding new specialists, with a focus on managing accounts receivable, reducing bad debt, and maintaining cash on hand.		
<b>Administrative Reports</b>	Leadership Team	Information
<b>Chief Administrative Officer</b> Steve Slessor: <ul style="list-style-type: none"> <li>The Department of Health and Human services reached out and we should receive an update on our CON application soon.</li> <li>With Rachel Barta's resignation, the organization will work with an outside company to handle medical staff privileging and insurance enrollment.</li> </ul> <b>Chief Medical Officer</b> Dr. Thomas Marquardt:		

- Shared his excitement with the naming of two new physician leaders. Dr. Vogel was named the Chair of Clinical Practice Committee and Dr. D'Netto was named Chair of Practice Development.

#### Chief Financial Officer

Ben Stevens:

- Shelly Giddings has been promoted to the Director of Finance position.
- Anesthesia billing is now managed inhouse, patients will now receive one bill for all of their services.

#### Chief Nursing Officer

Kathy Moritz:

- Nutrition Services is now fully staffed, with Aaron and Amy leading new initiatives in the cafeteria.
- Directors from OB and OR coordinated to bring the OB teams into the new ORs for orientation, with plans to extend similar training to nursing operations coordinators.

#### Chief Operating Officer

Dave Rooney:

- Leah Riehle is the new Director of IT.
- Katie Grieving was hired as a licensed mental health counselor for Luther, with onboarding scheduled for late October, and discussions are ongoing about hiring a second candidate who requires supervision.

<b>Executive Session</b>	K. McLean	Approval
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At 4:13 p.m., Board members went into Closed Session pursuant to Iowa code 21.5 (1) (I) To discuss patient care quality and process improvement initiatives in a meeting of a public hospital.

Intent: To evaluate the professional competency of an individual whose appointment, hiring, performance, or discharge is being considered when necessary to prevent needless and irreparable injury to that individual's reputation and that individual requests a closed session.

**Motion:** Made by Mark Jensen, seconded by Britt Rhodes to enter a Closed Session. Roll Call Vote: Gullekson, aye; Jensen, aye; Krueger, aye; Rhodes, aye; McLean, aye; Clark, aye. Motion carried.

<b>Return to Regular Session</b>	C. Goltz	Approval
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At 4:30 p.m. Board members returned to the regular session.

<b>Credentialing</b>	C. Goltz	Approval
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**Action:** Motion made by Mark Jensen seconded by Karen McLean to appoint, grant membership and privileges as listed in the Medical Staff Report. All voting, aye. Motion carried.

<b>WinnMed Critical Access Hospital Annual Program Evaluation</b>	C. Goltz	Approval
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**Action:** Motion made by Justin Gullekson seconded by Britt Rhodes to approve the CAH evaluation as presented. All voting, aye. Motion carried.

<b>Spring Grove Annual Report</b>	C. Goltz	Approval
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**Action:** Motion made by Mark Jensen seconded by Justin Gullekson to approve the Spring Grove annual report as presented. All voting, aye. Motion carried.

<b>Adjournment</b>	C. Goltz	Approval
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**Action:** Motion made by Mark Jensen, seconded by Britt to adjourn the meeting. All voting, aye. Motion carried.

#### Members || O = Absent, X = Present

Clark Goltz, Chairman	X	Jan Heikes, Board member	O	Thomas Marquardt, DPM, Chief Medical Officer	X	Laurie Bulman, Director of Human Resources	O
Karen McLean, Vice-Chair	X	Mark Jensen, Board member	X	Kathy Moritz, Chief Nursing Officer	X	Laurie Tope, MD President, Medical Staff	X

Justin Gullekson, Secretary-Treasurer	X	Bekah Krueger, Board member (virtual)	X	Ben Stevens, Chief Financial Officer	X	BreAnna Sovereign, Executive Assistant	X
Britt Rhodes, Board member	X	Steve Slessor, Chief Administrative Officer	X	Dave Rooney, Chief Operating Officer	X		

**Guests:** Alex Rosenow (Decorah News), Dr. Folkedahl, Steve Vandenbrink, Tasha Croell

Recording: BreAnna Sovereign, Executive Assistant

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Justin Gullekson, Secretary